

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - QUARTER 3 2016-17**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3447265	168332	3435807	144697	10503040	505763	10029881	430651
2	Corporate Agents-Banks	258320	14510	263312	13184	861422	47747	747020	41734
3	Corporate Agents -Others	7441	1767	11718	2361	27038	5959	143677	5960
4	Brokers	205146	128411	91199	66401	532861	294260	334885	195949
5	Micro Agents	36	2	35	1	158	10	280	16
6	Direct Business	382112	65201	267233	63103	1126712	285656	1057900	206795
	<b>Total (A)</b>	<b>4300320</b>	<b>378224</b>	<b>4069304</b>	<b>289747</b>	<b>13051231</b>	<b>1139395</b>	<b>12313643</b>	<b>881105</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	<b>Grand Total (A+B)</b>	<b>4300320</b>	<b>378224</b>	<b>4069304</b>	<b>289747</b>	<b>13051231</b>	<b>1139395</b>	<b>12313643</b>	<b>881105</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold